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BUSINESS OPPORTUNITIES FROM ISRAEL

September 2020

Import to Israel

Company Name	Amos Gazit
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Telephone: 972-3-5631020 Email: Chamber@chamber.org.il
Website	https://www.gazit.co.il/
Year of Establishment	1958
No. of Employees	Over 100
Offer No.	113543
Summary of offer	Import to Israel: Looking for industrial mask producers and distributors
<p>The company was established in 1958, is a leading Israeli company dealing in import, marketing, exporting and services for a wide variety of products in the fields of safety and medicine for the institutional, business and private sectors. The company represents the best safety suppliers in the world, including disposable respirator and disposable protective clothing.</p> <p>The company ensures, in cooperation with the world's leading manufacturing companies, to keep up-to-date and introduce the best innovations and technologies to the Israeli market, while maintaining uncompromising quality and reliability.</p> <p>Currently the company is looking for reliable, long term mask suppliers, and more specifically for a parallel product for the M3 9300 series (industrial and not medical).</p> <p>Legislation and standards: the supplier must meet the requirements of EN149 and can provide all the documentation needed, includes full test report from independent lab.</p>	
Potential Partners	Reliable masks produces for a long term engagement
Target Countries	Worldwide

Company Name	<u>GLILEI SHOULAMIT LTD</u>
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Telephone: 972-3-5631020 Email: <u>Chamber@chamber.org.il</u>
Website	<u>https://www.gliley-shoolamit.co.il/</u>
Year of Establishment	2004
No. of Employees	49
<i>Offer No.</i>	<i>113570</i>
Summary of offer	Import to Israel: Thermal papers under joint venture or manufacturing agreement.
<p>An Israeli company that manufactures and imports various types of labels & stickers for all kinds of electronic weights, labels for all marketing chains, pharmacies, and all kinds of thermal paper for ATM (Automated teller machine) & Cash register roll.</p> <p>The company also imports and distributes labels, thermal papers (for example, cash registers and credit terminals), encoders, and stickers for encoders, labels for electronic weights and labels for deliveries. They are one of the largest distributors of branded European manufacturers for labelers in Israel, with the largest range of price labelers.</p> <p>The company plans consequently to become an importer of both finished products and raw materials. At the same time, the company would like to continue to import and market the remaining products in its portfolio.</p> <p>Recently, the company has encountered a global shortage of thermal paper supply. They are now acquiring all possible supplies and are trying to locate new suppliers. The company is looking for manufacturers of thermal paper to cooperate under manufacturing or joint venture agreement.</p>	
Potential Partners	Manufacturers of thermal paper
Target Countries	Worldwide- with preference to countries with free trade agreement with Israel

Company Name	Plasson Ltd.
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Telephone: 972-3-5631020 Email: Chamber@chamber.org.il
Website	https://www.plasson.com/
Year of Establishment	1963
No. of Employees	700
<i>Offer No.</i>	<i>113566</i>
Summary of offer	Import to Israel: Kitchen Sinks from Quartz, Granite, Stainless steel
<p>The company is a global leader in the development, manufacturing and marketing of high quality technical products: Flow Solutions (fittings & valves), livestock equipment, products for the bathroom and kitchen, and in other activities. The Company maintains a tradition of over 50 years of excellence and innovation.</p> <p>The company markets toilets and toilet seats, toilet tanks, bathroom drainage channels, bidet, bathrooms sinks, bathrooms accessories, faucets and more.</p> <p>They are looking for a manufacturer of Kitchen sinks made of Quarz, Granite and Stainless steel to be imported into Israel and seek to expand our variety.</p>	
Potential Partners	Manufacturer of Kitchen sinks
Target Countries	Turkey, Eastern Europe

Company Name	Raz Progress
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Telephone: 972-3-5631020 Email: Chamber@chamber.org.il
Website	
Year of Establishment	1998
No. of Employees	46
<i>Offer No.</i>	<i>113684</i>
Summary of offer	Import to Israel: drugs, cosmetics and medical device
<p>The company is operating in 2 lanes of operations:</p> <ol style="list-style-type: none"> 1. Importation & distribution of Emergency shortage products- they have a global network of 50+ suppliers (MFR + W\H) in Japan, AUS\NZ, EU, U.S, CA. Their global network, together with our Local Salesforce – can map the global data (prices + availability), present a solution to the hospital and make a sale within 24 hours. 2. Registration and distribution of strategic items in Israel- as they are allocating market needs, the compny comes across interesting Manufacturers and develop long term business partnerships. Today, they have a marketing authorization holder of 35 medications in Israel and have 35 more medications in it's pipeline. <p>The company operates as 1 stop shop – warehouse, fleet of controlled temperature trucks, QP, registration team, salesforce etc.</p> <p>They do not use 3rd parties.</p> <p>Their ability to provide fast solutions helped them to become the Israeli N. 1 Market Fixers and the main supplier to solve MOH shortages in the Israeli market.</p>	
Potential Partners	Suppliers and manufacturers of drugs, cosmetics, and medical devices.
Target Countries	EU, USA, UK, NZ, CANADA, JAPAN

Export from Israel

Company Name	Anachoic
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Telephone: 972-3-5631020 Email: Chamber@chamber.org.il
Website	www.anachoic.com
Year of Establishment	2018
No. of Employees	20
Offer No.	113662
Summary of offer	Export from Israel /Joint Ventures: Safety Systems for Two-Wheelers to help users to perceive safety threats
<p>Israeli Developer of Safety Systems for Two-Wheelers that uses proprietary sensors, AI and spatial audio synthesis to help users to perceive safety threats is looking for joint venture agreement.</p> <p>An Israeli tech company specializes in safety systems for powered two-wheelers has developed augmented audio solutions system that detects safety threats around the rider and notifies him in an intuitive way.</p> <p>The technology can be mounted on any helmet and uses dedicated AI sensors suite to continuously track moving vehicles up to 80m away and can track up to 60 threats simultaneously.</p> <p>This system expands perceptual awareness and helps the driver make the right decisions in real time.</p> <p>The product is in advanced stages of development with four prototypes ready for demonstration and will be launched very soon.</p>	
Potential Partners	Partners under joint venture agreement and distribution serviced agreement, such as: helmet manufacturers, be insurance or eCall providers.
Target Countries	Worldwide

Company Name	PrimeTech Technological Systems Ltd.
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Telephone: 972-3-5631020 Email: Chamber@chamber.org.il
Website	https://primetech.co.il/home
Year of Establishment	2002
No. of Employees	10
<i>Offer No.</i>	<i>113578</i>
Summary of offer	Export from Israel: 24/7 technical support and services for industrial and high-tech equipment/capital
<p>This Israel based company has a vast experience in providing technical support and services for industrial and high-tech equipment/capital. The company offers 24/7 installation, maintenance and training services.</p> <p>The company is offering its services to international companies on a long-term basis through outsourcing agreements.</p> <p>This Israel based company was established back in 2002 and has gained a vast experience in the field of providing technical services and support for sophisticated industrial/ high-tech equipment/capital to local and international manufacturers/companies since.</p> <p>The company's team of service engineers can easily be trained by the manufacturer in every aspect of maintenance, troubleshooting and optimizing the system for best performance. The company offers services during warranty, PM visits to clients and on-call support.</p> <p>The company has previous experience with international co-operations and is offering its services to international companies on a long-term basis through outsourcing agreements.</p>	
Potential Partners	International small to medium sized enterprises
Target Countries	Worldwide

Company Name	RT LTA Sysstems Ltd
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Telephone: 972-3-5631020 Email: Chamber@chamber.org.il
Website	www.rt.co.il
Year of Establishment	1996
No. of Employees	35
<i>Offer No.</i>	<i>113663</i>
Summary of offer	Export from Israel: Aerostat Systems
<p>RT LTA Sysstems Ltd. is a world-class designer, developer, and manufacturer of SKYSTAR aerostats, a family of combat proven, compact and mobile, intelligence, surveillance and reconnaissance (ISR) and communications systems based on lighter than air platforms.</p> <p>The systems are operationally deployed worldwide, supporting military and security users in five continents, performing ISR, law enforcement and emergency response missions.</p> <p>The SKYSTAR products range offers models designed to meet different applications. All models feature compact, rapid deployable and robust modules designed to operate continuously, in harsh field conditions, in day, night and adverse weather conditions and winds up to 40 kt., which often limit the use of other aerial assets. The system deployment is automatic and performed by a compact ground control unit that also provides navigation, communications and payload control functions in an efficient, user and graphical interface.</p>	
Potential Partners	End users (Military, polics, Search and rescue forces, security services), Integrators who works with end users
Target Countries	Worldwide

Company Name	Unique Gold SR Cosmetics Ltd.
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Telephone: 972-3-5631020 Email: Chamber@chamber.org.il
Website	www.srcosmetics.co.il
Year of Establishment	2003
No. of Employees	10
<i>Offer No.</i>	<i>113568</i>
Summary of offer	Export from Israel: Professional cosmetics and paramedical products
<p>The company was established back in 2003 and today is a leader on the local cosmetic industry, with over 20 years of experience.</p> <p>Its products have a huge success with beauticians, beauty centers, and marketing and training centers for the beauty professions.</p> <p>The company has been exporting its products during the last few years, mainly to Russia, Ukraine and Canada.</p> <p>It offers a wide range of lines of products for men and women with all skin types and ages. The main product line includes facial care products, such as different types of moisturizers, serums and creams.</p> <p>Among its unique products, the company markets a series of paramedical products to repair skin damage at all levels and for anti-aging and mesotherapy treatments</p>	
Potential Partners	Distributors in the health, beauty and cosmetics sectors, mainly ones who markets for beauty salon chains.
Target Countries	China, Japan