



'In challenging times, it is
heartening to see that Australia
shares our commitment to a positive
trade agenda, and to the idea that
good trade agreements are a win for
both sides.'

Cecilia Malmström, EU Trade Commissioner 18 June 2018, Canberra



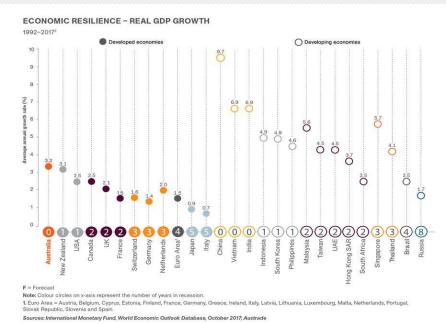
Australian Trade Minister Birmingham & European Trade Commissioner Malmström on 22 January 2019, Brussels



In the margins of 2018 G20 Summit, Buenos Aires

ABOUT AUSTRALIA'S ECONOMY

- Population of 25 million
- World's 13th highest GDP €1.2 trillion GDP
- The wealthiest nation in terms of wealth per adult
- The Australian dollar is the 5th most traded currency
- One of the fastest-growing OECD economies
- In June 2018, Australia completed its
 27th year of annual economic growth



AUSTRALIA'S TRADE PROFILE



TOP 5 EXPORT DESTINATIONS CHINA A 21.2% STIG BILLION JAPAN A 22.8% \$47 BILLION REPUBLIC OF KOREA A 14.5% \$23 BILLION UNITED STATES A 18% \$21 BILLION INDIA A 33.4% \$20 BILLION

PERSONAL TRAVEL CEXCL EDUCATION) SERVICES SHIPS, BOATS & PASSENGER MOTOR TELECOM REFINED FLOATING VEHICLES STRUCTURES (a) EQUIPMENT PETROLEUM 5 PARTS **\$23 BILLION** \$13 BILLION \$40 BILLION **519 BILLION** 519 BILLION

↑28.9%

↑1874.5%

◆6.8%

TOTAL VALUE OF IMPORTS \$377 BILLION ★7.5%

◆ 6.6%

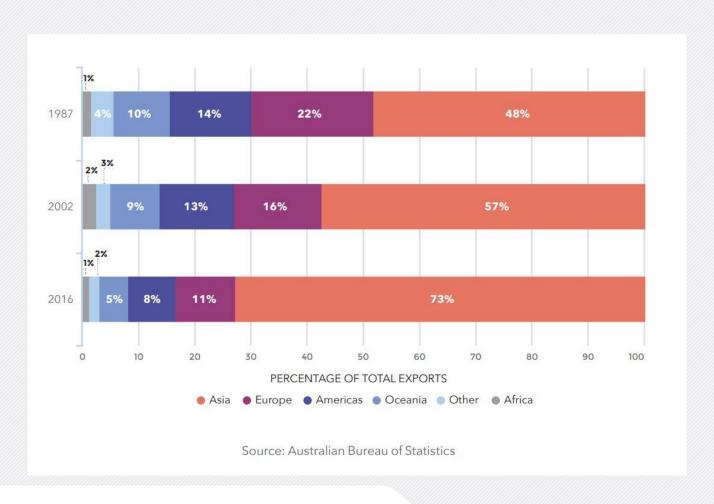
↑7.7%







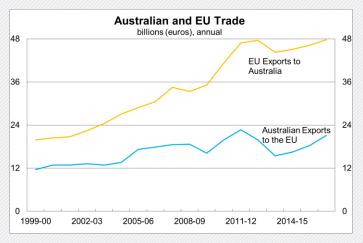
DESTINATION OF AUSTRALIA'S EXPORTS

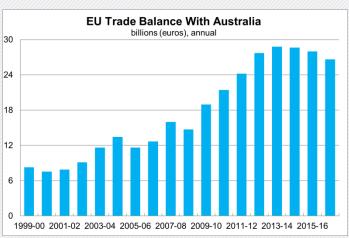


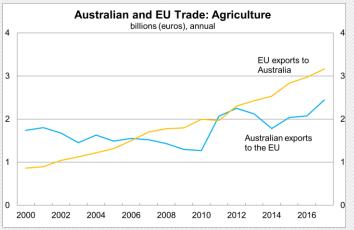
Australia and the European Union: towards a comprehensive and ambitious FTA

WHAT ARE THE BENEFITS OF A FREE TRADE AGREEMENT WITH AUSTRALIA Contributes to prosperity and job creation Demonstrates support €44 billion for the international Goods and rules-based trading Services Creates a 'southern system **Exports to** anchor' for the EU's Australia[4] trade and investment presence in the €737 billion Stock of EU Indo-Pacific €18 billion investment in Australia^[4] Goods and Services Imports from Australia[4] €420 billion Stock of Australian investment in the EU^[4] Australia and the European Union: towards a comprehensive and ambitious FTA

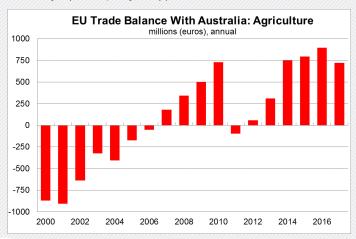
AUSTRALIA-EU TRADE FLOWS





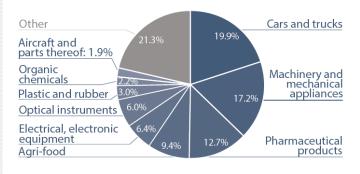


* Fish and fish products, and forestry products not included

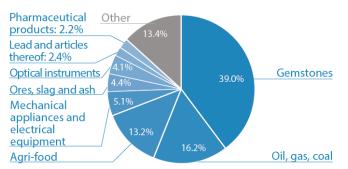


AUSTRALIA & THE EU: GOODS & SERVICES TRADE

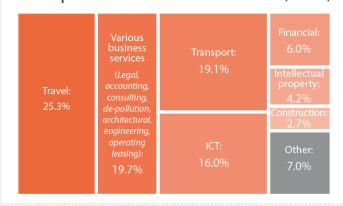




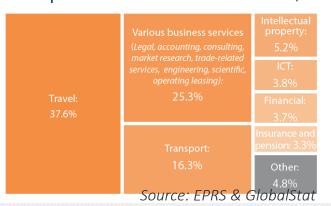
EU imports of goods from Australia (2016)



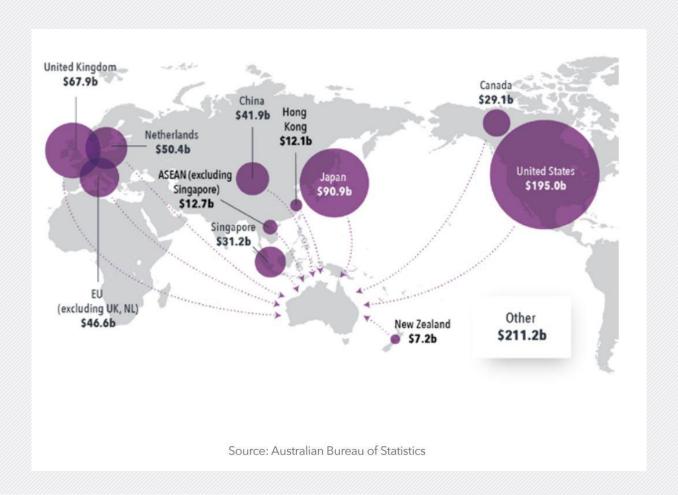
EU exports of services to Australia (2015)



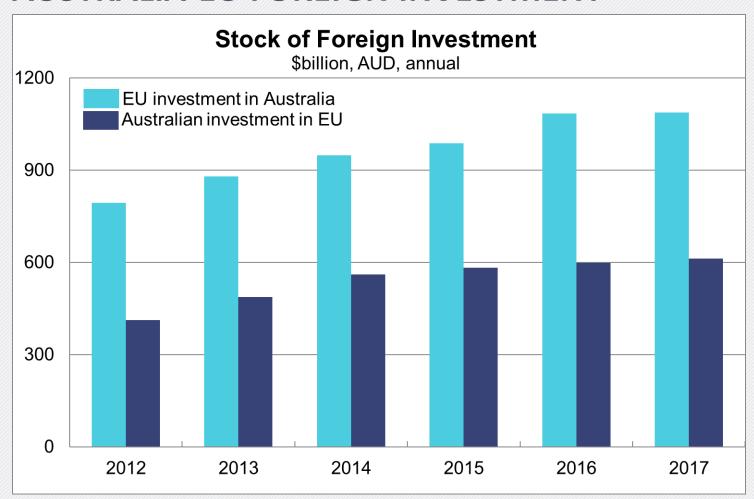
EU imports of services from Australia (2015)



AUSTRALIA & THE EU: INVESTMENT



AUSTRALIA-EU FOREIGN INVESTMENT



AUSTRALIA'S TOP EXPORTS TO POLAND



1. Coal

POLAND'S TOP EXPORTS TO AUSTRALIA



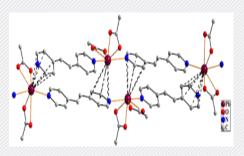
Passenger cars,
 Fiat (Tychy)
 Opel (Gliwice)



2. Other ores & concetrates



2. Telecom equipment & parts



3. Inorganic chemical elements



3. Goods vehicles

AUSTRALIAN INVESTMENTS IN POLAND



AUSTRALIA-EU FTA WORKING GROUPS

Proposed chapters include:		
Trade in Goods	Trade in Services	State-owned Enterprises
Rules of Origin	• Investment Liberalisation	Competition & Subsidies
 Customs & Trade Facilitation 	Capital Movements	Intellectual Property
 Mutual Administrative Assistance in Customs Matters 	E-commerce/Digital Trade	Energy & Raw Materials
Trade Remedies	Telecommunication	 Trade & Sustainable Development
 Technical Barriers to Trade 	 Mutual recognition of professional services 	 Transparency & Goods Regulatory Practices
SPS & Animal Welfare	Government Procurement	Dispute Settlement

Australia and the European Union: towards a comprehensive and ambitious FTA

AUSTRALIA'S KEY OBJECTIVES



Expand trade in goods

- Improve market access for Australian products
- Reduce barriers to trade & costs through modern customs facilitation & ROOs



Improve access for services providers

- Guarantee access for services exporters & create new opportunities
- Establish digital trade commitments with appropriate protections for consumers



Increase investment between Australia and the EU

- Support two-way FDI flow
- Transparency & regulatory frameworks for greater certainty for investors



Balanced protection and enforcement of intellectual property rights

- Maintain a balance between interests of rights holders & users & public interest
- Address protection of geographical indications in a mutually acceptable way



Secure competitive opportunities

- Ambitious rules that assist SMEs to take advance of the FTA
- Improved access to Government Procurement markets for Australian suppliers



Promote shared values on trade and sustainable development

- Compliance with internationally-recognised labour standards
- High-levels of environmental protections, consistent with international agreements



Efficient and effective implementation of the FTA

- Establish a transparent and effective state-to-state dispute settlement mechanism
- Provide exceptions for legitimate public policy

STATE OF PLAY IN NEGOTIATIONS

- Scoping study completed in April 2017
- Council of European Union mandate on 22 May 2018
- Negotiations launched on 18 June 2018 in Canberra
- First Round held on 1-5 July 2018 (Brussels)
- Second Round held on 19-23 November (Canberra)
- Next round to be held in March 2019

Australian & EU FTA negotiators at the end of 2nd Round in Canberra. 35 EU delegates led by DG Trade's Helena König and Australian team led by DFAT's Alison Burrows







www.dfat.gov.au/auseufta #AusEUFTA