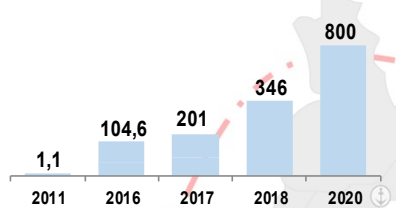


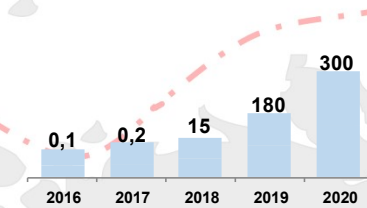
KAZAKHSTAN - MULTIMODAL HUB ON THE NEW SILK WAY

TRANSIT DEVELOPMENT STRATEGY

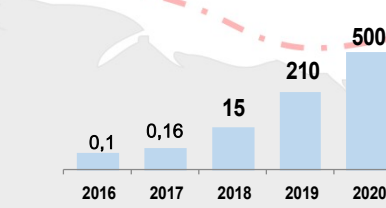
Container flow
China-Europe-China, '000 TEU



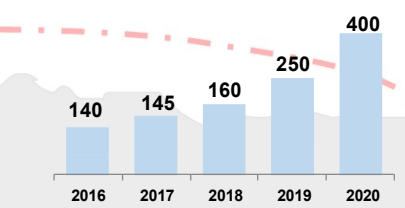
Container flow
China-Caucasus-Turkey, '000 TEU



Container flow
Kazakhstan-Turkmenistan-Iran, '000 TEU



Container flow
Russia, China - CA and others, '000 TEU



Creation and development of SEZ "Khorgos - Eastern Gate"

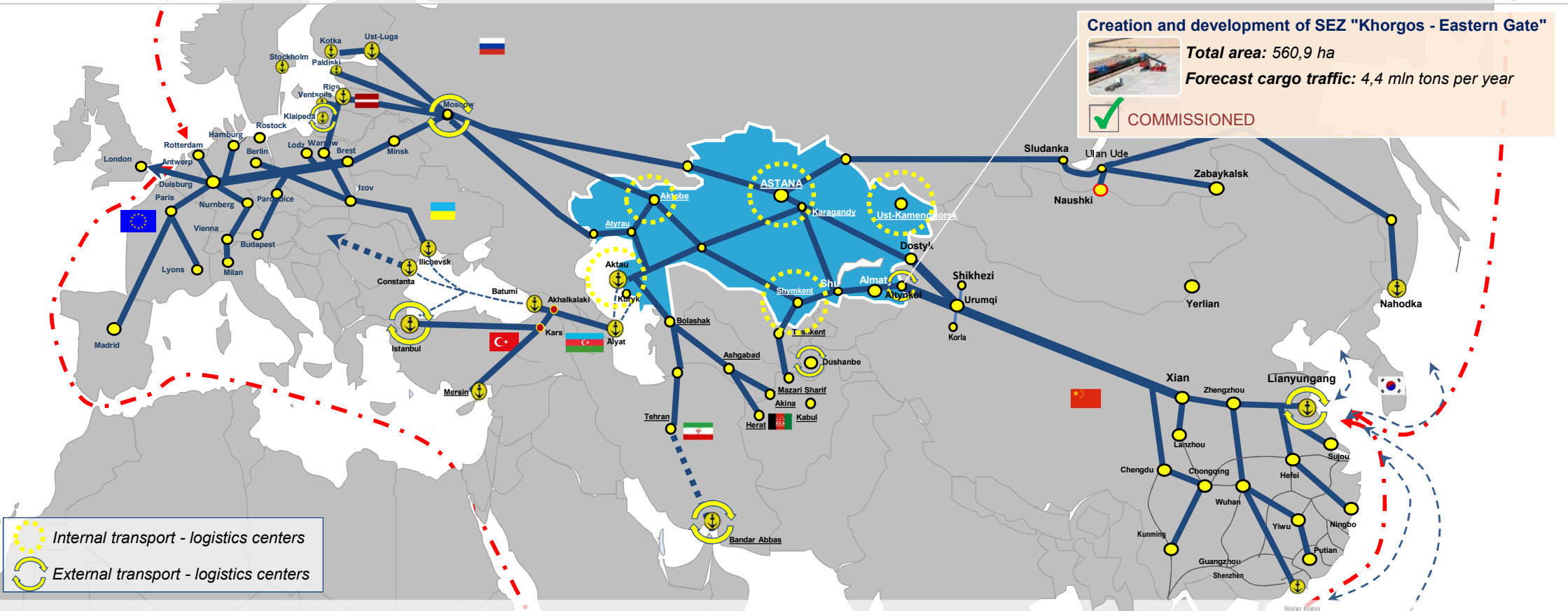


Total area: 560,9 ha

Forecast cargo traffic: 4,4 mln tons per year



COMMISSIONED



ONE BELT - ONE ROAD

Interfacing of the program

"Nurly Zhol" and the initiative "One Belt One Road"



NEW ECONOMIC POLICY
"NURLY ZHOL"

- Modernization of transport infrastructure
- Institutional development of international transport corridors
- Development of new competencies and integration of services into a single logistics service
- Formation of internal and external network of transport logistic centers
- Partnerships and alliances with key players on transit corridors

TERMINAL OF LIANYUNGANG CHINA- KAZAKHSTAN INTERNATIONAL LOGISTICS CO.,LTD.



Total area: 21,6 Ha

- Container yard– 14 200 sq.m.
- Closed storage yard (dry cargo) – 6 200 sq.m.
- Open storage yard - 12 000 sq.m.



Project period: 2014-2033.



Project cost– \$99,3 mln.

Equity shares:

- KTZ Express (49%)
- Lianyungang Port (51%)



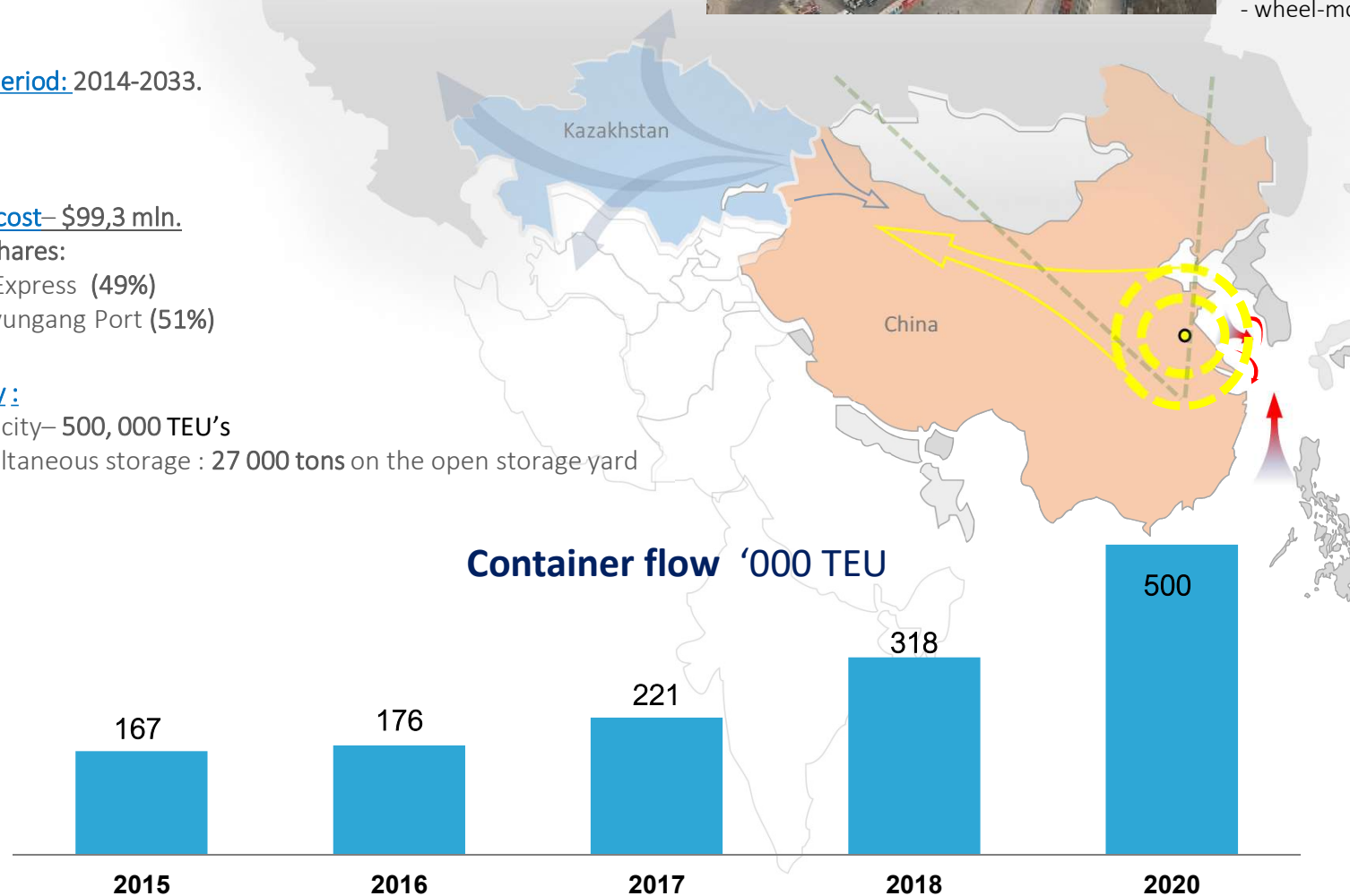
Capacity :

- Capacity– 500, 000 TEU's
- Simultaneous storage : 27 000 tons on the open storage yard



TECHNICAL INFRASTRUCTURE:

- container trucks – 9
- roll-off containers – 3
- automatic loader – 2
- reach stacker – 2, clamp truck– 1
- fork lifters – 17
- tracker portal cranes – 2.
- wheel-mounted portal cranes – 2



- *Lianyungang Port 's cargo turn-over was– 221,3 mln tons for 2016.(volume of containers handling - 4,7 mln. TEU's)*
- *Number of shipping from/to Lianyungang Port via Khorgos / Alashankou stations was– 19 770 wagons*

KHORGOS EASTERN GATE SPECIAL ECONOMIC ZONE

Total area
4591 Ha

Launching
November, 2016

Strategic Partner
DP World



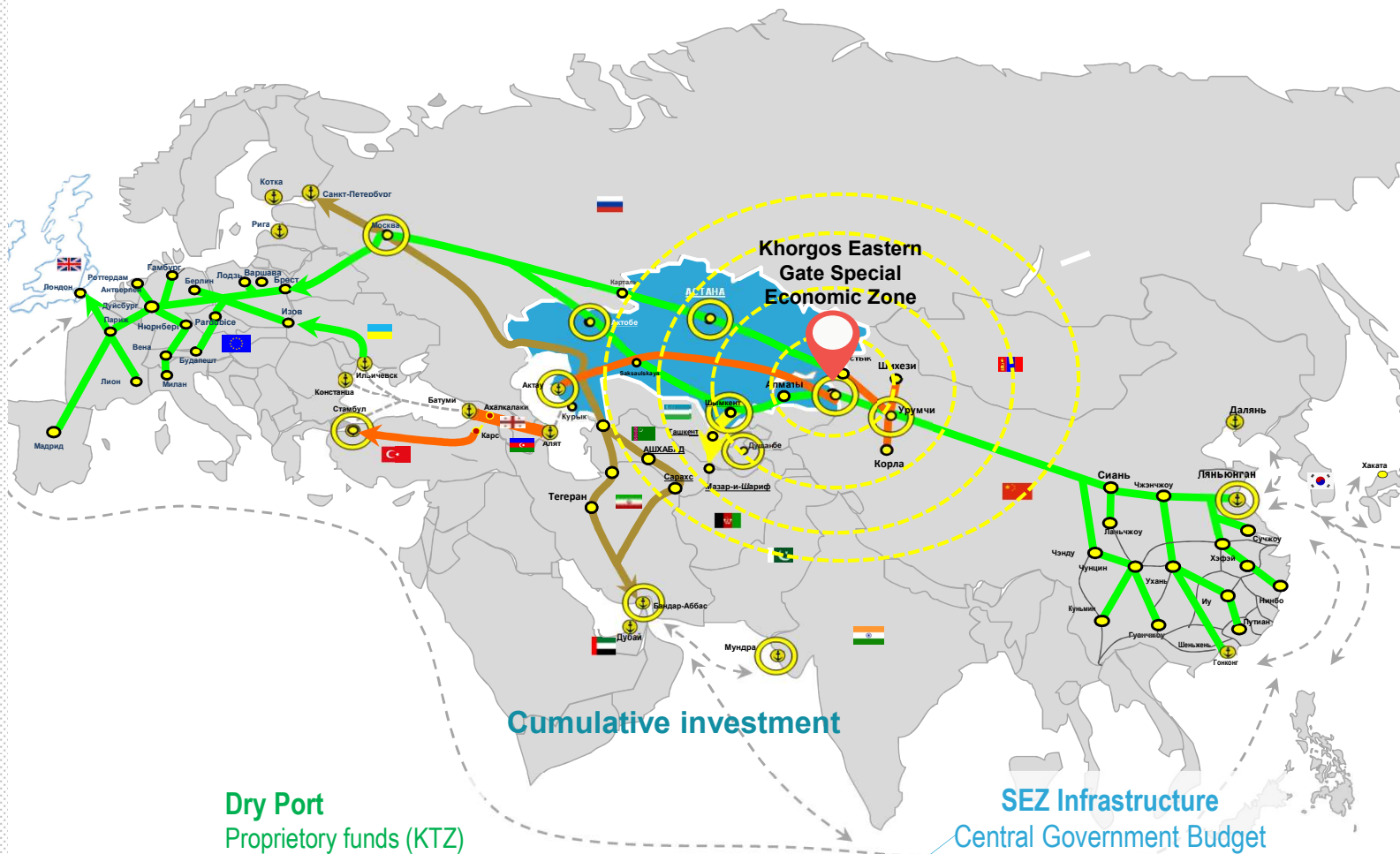
Exemptions and Concessions

Corporate income tax
Corporate property tax
Land tax

0%

Providing of
422
permanent
workplaces

2030
10, 000.
workplaces



Expected
cargo flow
by 2020

10 mln. Tenge

including simulated cargo
flow from SEZ
development and its
activities

Status validity
till
2035

Information
system



NOMAD

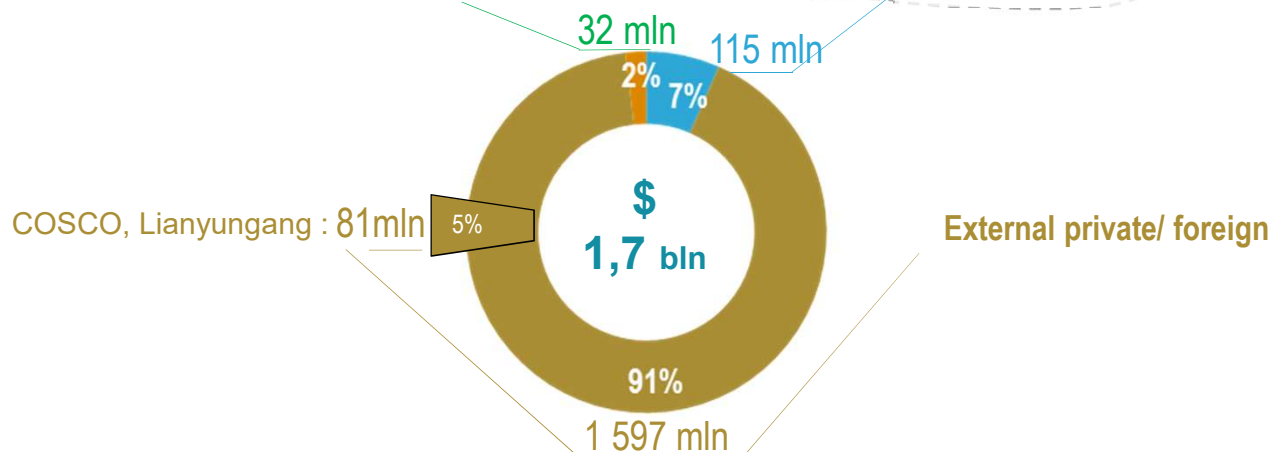
PCS system
implementation



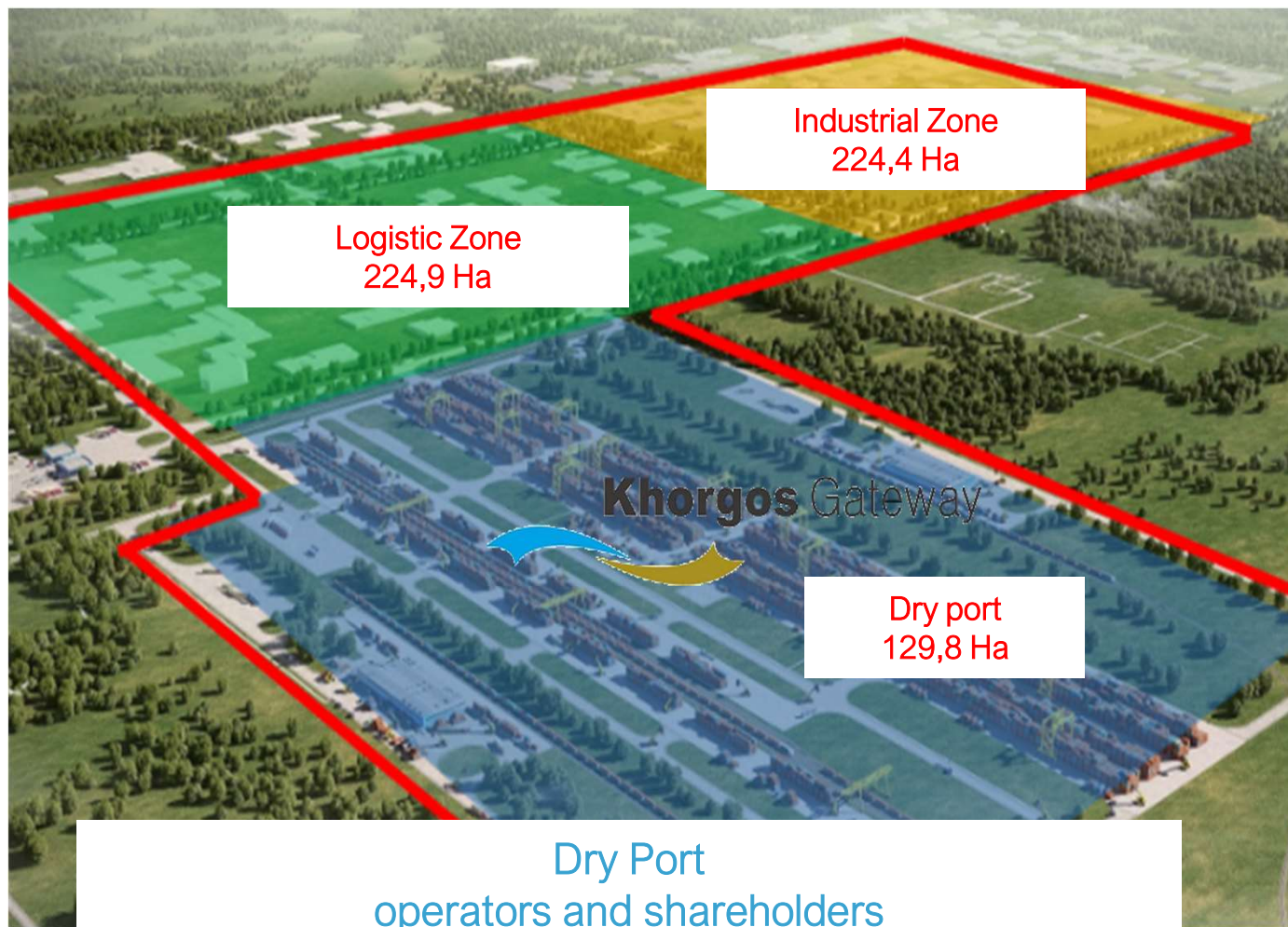
Dry Port
Proprietary funds (KTZ)

Cumulative investment

SEZ Infrastructure
Central Government Budget



DRY PORT IN KHORGOS EASTERN GATE SPECIAL ECONOMIC ZONE



Dry Port
operators and shareholders



24,5%



51%



24,5%

DRY PORT



Total area 129,8 Ha:



Launched in 2016 :



Project cost :
77,3 bln.Tenge
(\$258 mln.)



Cargo flow:
4.4 mln. tons

Parameters:

- Max.capacity: 540 тыс. ДФЭ
- Container yard: 18 тыс. контейнеров

Transshipment plan for 2017 – 185,000 TEU's.