

# Corridors Through Georgia



Georgian  
Railway  
EST. 1872

## GR's Subsidiary Freight Forwarding Companies



Logistics &  
Terminals

- **GR Logistics & Terminals** established in October 2009 by the Company to promote containerization of the corridor. Recently, the subsidiary also became involved in cargo forwarding (mainly dry cargo) through the corridor;



Transit

- **GR Transit** purchased by JSC Georgian Railway in April 2013. The subsidiary transports cargo mainly from Azerbaijan, Kazakhstan and Turkmenistan to western countries;



Transit  
Line

- **GR Transit Line** established by Georgian Railway and started its operation in April 2014. It is a liquid cargo forwarding company, mainly working on transportation of oil products to Armenian and Azerbaijan directions;



Transshipment

- **GR Transshipment** was established in Q2 2015. The company holds liquid cargo warehouses in Batumi port, utilized to store oil products and change transportation modes. Modern infrastructure used by the subsidiary was constructed in 2013 and 2014.

## Ongoing and completed Projects

- **Georgian Railway track modernization project**

Construction carried out by China  
Railway 23RD construction Bureau

46% completed

Completion year: 2019

Increase throughput capacity in  
2019 - 48M tons

After installing central automatic  
blocking system - 100M tons

Speed increase from 60 to 80km/h  
for freight



- **Deep Sea Port project Anaklia**

Completion Year 2021

Throughput capacity: 100M tons

Berth can accommodate Panamax sized container ships



- **Baku-Tbilisi-Kars (BTK)**

BTK railway length: 826 km

Freight capacity: 5M tons

Passengers capacity: 1M



Kartsakhi-  
Akhalkalaki 29km  
of new railway track

Kars-Kanbaz  
79km of new  
railway track

Historical step for deepening economic relations as Georgia  
and Turkey connect via railway

Transportation through BTK will be **more competitive** and 30%  
**more efficient** compared to the transportation channels employed  
by other routes

## Baku-Tbilisi-Kars (BTK)

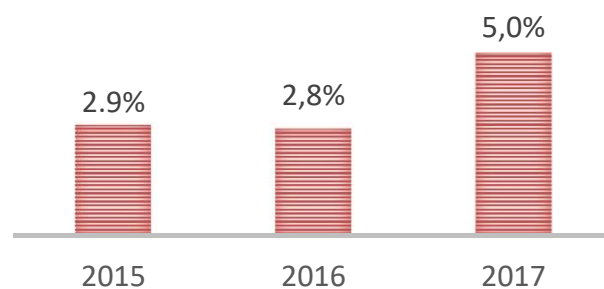
BTK becomes one of the most  
important sections of Middle  
Corridor which connects  
Europe to Asia



## Quick facts about Georgian economy

- ✓ In open Budget Survey, Georgia is the 5th amongst 115 countries
- ✓ In Ease of Doing Business 2018 Georgia is the 9th among 190 countries

GDP Growth





# Transit Corridors



# Features of International Rail transport

- The Specificity of organization of international rail services is as follows: railways of more than one country are involved in international railway transport. This requires coordinated actions of the railways of neighbouring countries, taking into account unharmonized parameters of railways gauge of the countries of Western and Eastern Europe, the development of the normative base regulating the mutual relations of the railways of different countries.
- A large number of companies are involved in organization of passenger and freight traffic: infrastructure companies, wagon owners, carriers etc.

Georgia, Azerbaijan and Kazakhstan founded Association which offers single tariff across the Middle Corridor

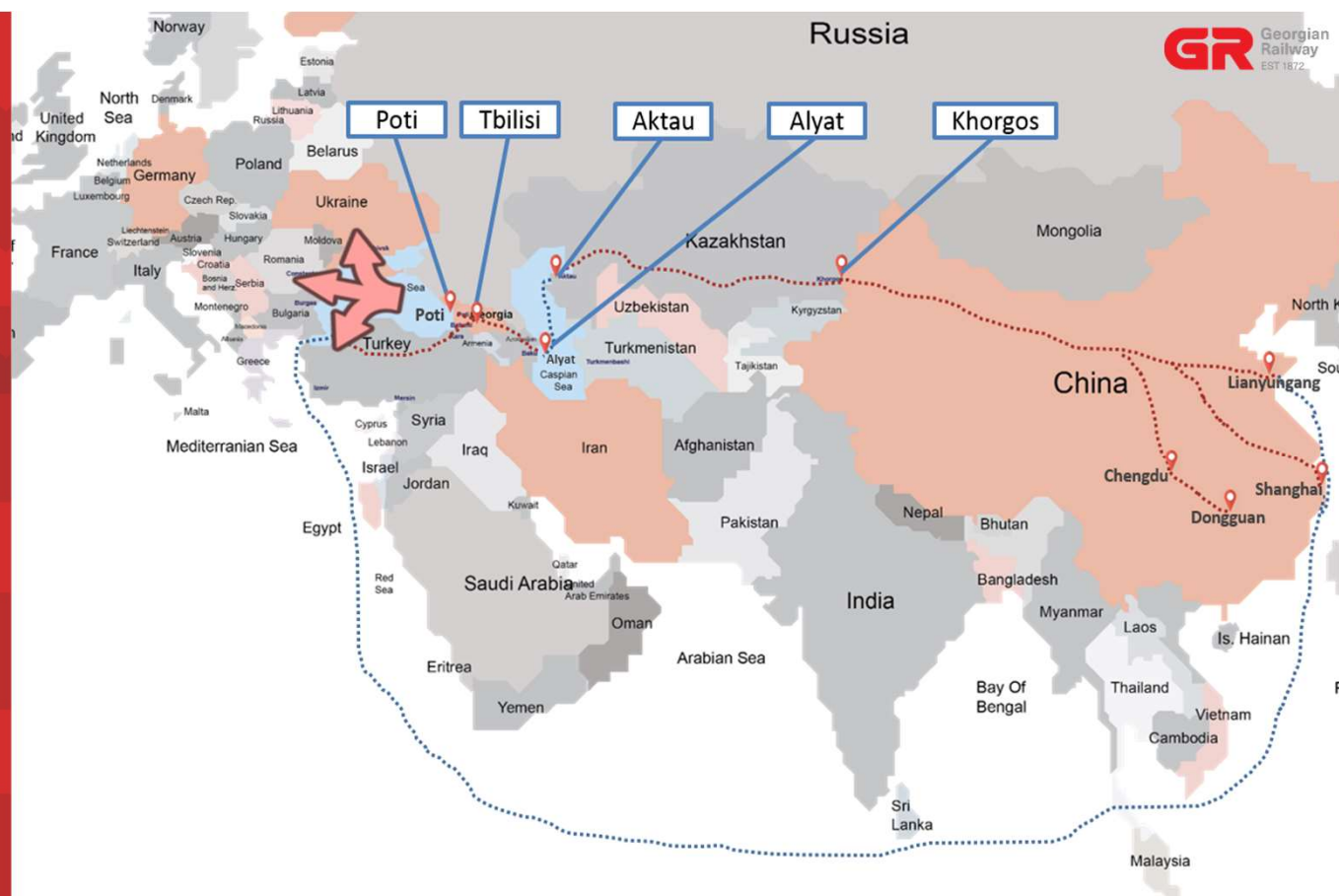
One-stop shop service for customers

Transit time from Lianyungang to Georgia is 12-14 days in comparison with at least 45 days via the sea route

Transit time from Altyntkol to Poti is 6 days

Distance from Altyntkol To Poti 4434km.

Our corridor tariff has 10-15% advantage compared with alternative land route tariffs



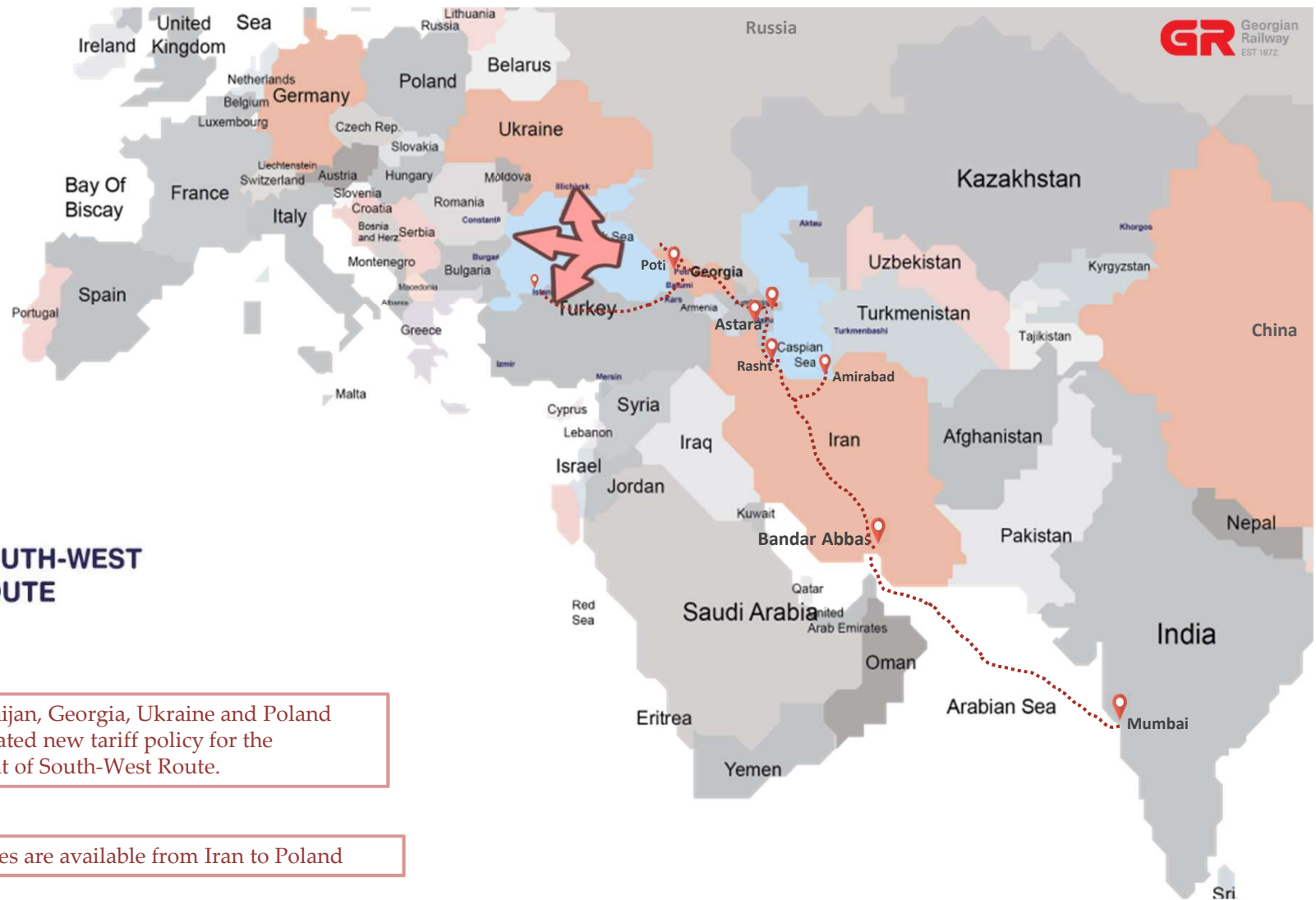
**Middle Corridor**  
Trans-Caspian International Transport Route





Iran, Azerbaijan, Georgia, Ukraine and Poland sides elaborated new tariff policy for the development of South-West Route.

Through rates are available from Iran to Poland



**Thank You!**

